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Non-Profit Financial Institution Revolutionizes DLP and Insider Threat Management with Reveal

Utilizing Next-Generation DLP and Behavior Analytics

Employees

200+

Locations

20+

The company

The customer is a not-for-profit member-owned financial cooperative serving over 100,000 members, 300+ businesses, and managing over $2 billion in assets. They employ 200+ people distributed over 25 branch offices, its security needs include in-branch and remote protection of sensitive data.

The challenges

Mid-market financial services organizations face the same regulatory and security demands as the world's largest banks. They must protect the personal data of employees and customers to comply with regulatory standards, privacy laws, and ensure that their operations are secure from malicious attacks. However, they must do so without the budgets and headcount of their larger peers.

Challenges:

• Insider threat protection and behavior analytics with low overhead
• Replace an existing solution

The firm has a small but effective security team reporting to the CIO. They had an established, legacy DLP solution in place but had grown dissatisfied with the overhead required by granular policies. As they matured their insider risk program, they grew concerned that their legacy DLP solution left them with an internal threat "blind spot." Rather than licensing another point solution targeting internal threats, the team began investigating joined offerings for DLP, insider threats, and user and entity behavior analytics (UEBA). Due to the size of their internal team, critical success factors for any solution included ease of deployment and use, a small footprint on the endpoints, low maintenance, and rapid time to value.

> "Reveal checked boxes we didn't know we had and gave us one tool to manage. It's incredibly simple and effective."

– Sr Director Security & Compliance
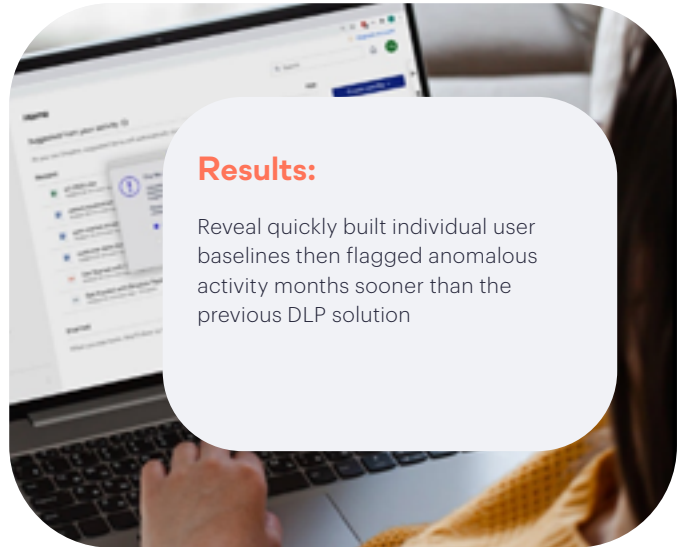
Results:

Reveal quickly built individual user baselines then flagged anomalous activity months sooner than the previous DLP solution

The solution

The firm decided to conduct proof of concept exercises with Next Reveal and several other vendors. They were at once impressed by how quickly Reveal was deployed and running. Since Reveal performs data classification as files are accessed, it does not require organizations to pre-classify all the sensitive data in an enterprise. This allowed it to begin protecting data almost immediately.

The results

The customer appreciated that Reveal was designed for the modern business environment and technical stack. It protects data across web applications, browsers, and messaging apps as well as traditional desktop applications. Its small footprint meant that users noticed no latency or caused them to alter existing workflows.

Most importantly, the customer found that Reveal provided protection against both malicious insiders and external threats. By moving machine learning and behavioral analytics to the endpoint, Reveal could quickly build individual user baselines, then flag anomalous activity immediately vs. the months required of their legacy DLP solution – both on and off the corporate network.

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Next DLP is a global technology company with offices in the UK, Norway, and the USA. It was founded in 2020 to create a better, smarter way to deliver security. Next DLP protects people and data anywhere. Innovative companies worldwide use Reveal for human-centric data loss protection.

To learn more about Next DLP's smart solutions and how you can enjoy proactive security, visit our website, or schedule a demo with a member of our sales team at: sales@nextdlp.com.

www.nextdlp.com

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